



## CASE STUDY

# United States Navy

### ABOUT THE US NAVY

The United States Navy is a major branch of the United States military. It is charged with guarding a maritime nation, defending freedom, preserving economic interests, and keeping the seas open and free. The Navy remains prepared at all times to execute in its roles.

### CHALLENGE

In early 2023, a command of the United States Navy reached out to Beaufort Fairmont seeking to improve in Behavior Driven Development (BDD) and Gherkin.

### SOLUTION

Beaufort Fairmont's 2-Day BDD and Gherkin live course.

Led by a preeminent influencer in BDD, trainees learned BDD and Gherkin.



## The Challenge

In early 2023, a group of teams from the United States Navy reached out to Beaufort Fairmont seeking to improve their practices in Behavior Driven Development (BDD) and Gherkin.

Due to attrition, new hires, and the effects of time, they requested a refresher course in BDD. Each team wrote Gherkin differently. These teams wanted to standardize the Gherkin their Product Owners and System Analysts wrote.



## The Solution

The Navy chose Beaufort Fairmont's 2-Day BDD and Gherkin training course over 3 other vendors, including the one they used previously.

A group of 25 Navy personnel learned from our instructor - a preeminent BDD influencer, practitioner, and trainer.

Trainees learned BDD and Gherkin. They learned skills that increased communication and ensured requirements were delivered satisfactorily.

Prior to delivery, Beaufort Fairmont worked with the Navy to prepare their in-house stories for use in training - to apply the skills they learned to their own domain.

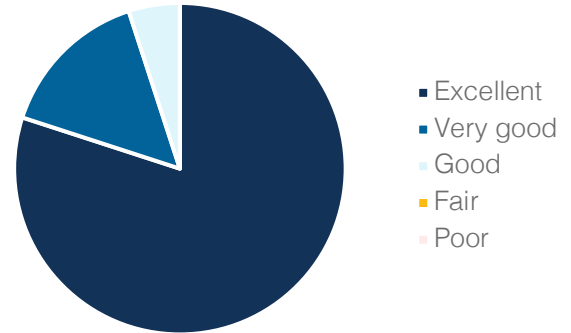


## The Results

Nineteen out of twenty trainees said the course was what they expected. All trainees said the course was "Good" or better. 75% said it was "Excellent".

Nineteen out of twenty trainees said the "Balance of exercises vs. lecture" was perfect.

Overall, how would you rate this course?



After training the buyer (a Testing Director) said,



*This class was an eye-opener when looking at how BDD is done at our organization and how it can be improved.*



— TESTING DIRECTOR, US NAVY

The Navy expects to use Beaufort Fairmont again for BDD. Beaufort Fairmont is proud to support the US Military.

### ABOUT BEAUFORT FAIRMONT

Beaufort Fairmont is a technology company that consults, trains, and staffs tech companies in the US. Our mission: *Improve the lives of software professionals.*